



4100 13th Street SW ■ Canton, OH 44710 ■ Phone: 866.997.8788 ■ Fax: 330.477.0626 ■ [www.gstrut.com](http://www.gstrut.com)

TO: All G-STRUT® Customers & Sales/Service Reps  
FROM: Bob Porter, Vice President  
RE: Price Increase Announcement; Feb. 15, 2017  
DATE: January 9, 2017

Dear Customers & Sales Representatives:

Due to the significant escalation in steel costs, it will be necessary for G-STRUT® to increase strut product prices an average of 8-12 % for strut channel, and an average of 2-6% for strut accessories, effective February 15, 2017.

In just the past 2-1/2 months, steel costs have risen more than 40% including this week's latest increases.

We remain committed to providing the best quality products at the lowest possible price. We will continue to keep you apprised of changes in commodity steel prices. Should you have questions or wish to discuss further, please don't hesitate to call me at 866-997-8788, ext. 156; or on my cell, 330-280-1860.

We sincerely appreciate your continued patronage and thank you for choosing G-STRUT®.

Best regards,

Bob Porter  
Vice President